



## Blink Charging – Sales Operations Coordinator B2B2C

### Sales Operations Coordinator B2B2C

Do you have an affinity for renewable technologies, products and innovation? EVs are booming and Blink Charging Belgium is also growing rapidly. Our ambitions are high and therefore we are looking for a new colleague to join us to continue this growth.

Blink is leading in the market of home charging solutions. With customers like LeasePlan, Arval and others using Blinks home charging solutions, we are looking for a new colleague who will support these clients from handling the order to installation.

As a **Sales Operations Coordinator B2B2C** you will perform the following tasks:

- Drive the revenue targets by processing all incoming requests for home chargers.
- Coordinate and align with internal and external customers: You are the link between the employer, the lease company, Blinks installation team and the driver.
- Answer customers by phone and email with their questions about installation projects B2B and B2C.
- Extract installation technical data from our CRM system.
- Planning technical consultation with installation partners.
- All-round take care of operational communication to our customers.
- Checking operational invoicing.
- Closing installation projects administratively and preparing invoices to the customer.
- Preparation and interpretation of excel data sheets.
- Processing all necessary documentation for successful installation and invoicing.

### What do you need to excel in this role?

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- You have initial work experience in an administrative position, ideally in a technical environment.
- You are customer-oriented, but also healthily assertive.
- You are administratively strong, efficient and result oriented.
- You can find your way in a fast-changing world, you are flexible and stress resistant.
- You have a technical affinity and like to immerse yourself in the world of electric mobility.
- You know how to communicate between multiple parties and do this in a client-friendly way.
- You are proactive and take initiative.
- Besides a fluent knowledge of Dutch, you can also find your way around in English. Knowledge of French is a plus.

# What's in it for you?

Blink Charging Belgium is a game changer; we are the pioneer of electric driving in Belgium. Did you know that we installed the first 70 charging stations in Belgium? Our sector is changing at lightning speed, no two days are the same and our team is growing at least as fast. Entrepreneurship is our second nature; you are in the driver's seat of your own career and we give you the tools you need for your personal development. Above all, we give you the confidence to do, try and learn new things.

You will work at a top location close to Berchem Station or simply from your cosy workplace at home. Flexibility is in our DNA; you get a lot of freedom to organise your work in the way that suits you best. Our team is ambitious, diverse and has a high fun factor. We regularly go out together and organize fun events.

And not to forget: a nice salary package supplemented with:

- Meal vouchers 8 EUR/day
- Eco vouchers
- End-of-year bonus
- Vacation pay
- Hospital and dental insurance (without own contribution, also for partner and children)
- Possibility to lease an electric bicycle (after 6 months)

## **EEOC Statement**

We provide equal employment opportunities to all employees and job applicants and prohibit discrimination and harassment of any kind without regard to race, colour, religion, age, gender, national origin, disability status, genetics, protected veteran status, sexual orientation, gender identity or expression, or any other characteristic protected by federal, state or local laws.

<https://www.blinkcharging.be/>